

# ARGSearch

**INTRODUCTION BROCHURE  
2014**



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### ABOUT ARG SEARCH

My aim is to show you the capability of my organisation so I can benefit your business.

**Anna Gilford – Managing Director  
ARG Search**

I have 10 years of recruitment experience and have been running ARG Search for almost 3 years. During this time I have built up various client relationships with Business Intelligence / Siebel / CRM Consultancies in London and throughout the UK.

Building up trusted relationships with our clients is our key to success in placing highly skilled IT candidates in the right job. We understand our clients' needs and requirements in full detail. We create a personal touch with all our clients and devise strategies and ways to assist them move forward using our effective recruitment service. It is the understanding of the market and industry which enables us to utilise our knowledge to help candidates advance their careers. I have had vast experience recruiting for contract and permanent staff.

### TOOLS TO DO THE JOB

HEADHUNTING AND  
SEARCH CAMPAIGNS

REFERRALS THROUGH  
TRUSTED RELATIONSHIPS

JOB BOARDS

LINKED IN

BUILDING UP A POOL OF  
CANDIDATES IN  
SPECIFIC SKILLSETS

NETWORKING

## CANDIDATE CARE

ARG makes the effort to meet all candidates before sending on interview to ensure they are suitable for any relevant roles. We also ensure that candidates are fully prepared for their interviews.



# SKILLSETS

ARG has built up candidates at Executive Level, Directors, Managers, Architects, Change Managers, Consultants, Developers, Business Analysts and Testers. ARG Search is keen to work on a few niche areas for you so we can expand on our existing candidate base.

## ADDITIONAL SERVICES / SKILLSETS

Datawarehouse / Business Intelligence / SIEBEL / OBI / OBIEE / Salesforce / C# / Dynamics / Java - J2EE / J2ME / Flash / PHP / SharePoint / XML/ HTML / CSS /XHTML / Clearvision / RANsys / Tibco / Testing / Business Analysts / Project / Programme Managers / Senior Appointments / IT Support / Networking and now Finance Recruitment including Cash Management, Regulatory and Risk.

## SOME CLIENT TESTIMONIALS



“ I have worked with Anna for nearly 2 years now. I am very pleased to say that she has proven to be an excellent recruiter, and one of our best vendors we have on our PSL. Anna has assisted us in fulfilling both permanent and contract roles within a range of technologies. In a very short period of time she was able to grasp our business needs well and has serviced our requirements professionally and very efficiently.

”

**Acrotrend (HR Manager 2012 – Working with Acrotrend since 2010 )**



“ Professional and efficient. ARGSearch has provided us the right candidate in a short time period. They have understood perfectly our business needs and the skills required for the position, exceeding our expectations.

”

**IQPC & WB (Head of Sky / Global CRM Director 2013)**

### Testimonial 2 - 1 year later

“ ARG understood our needs and helped us to find the right candidate for a critical position in a short time. That candidate is, one year later, a very important piece of our Team, fully integrated in the company and exceeding our initial expectations.

”

**Global Head of Sky**

“ A consultancy that differentiates itself through the personnel, it is critical that we hire only the genuinely understands that need and ensures that she only puts forward candidates that match that specification – this sets her apart from almost every other recruitment consultancy we have used.

I would recommend ARG Search's services to anyone looking for personnel who are a cut above the rest, especially where other agencies have failed them.

”

**Boxfusion Consultancy (Director, 2013, Working with Boxfusion since 2012)**



## NEWS



### MORRISONS

- ARG Search has confirmed that a suppliership agreement with WM Morrisons is now in place.
- ARG Search has recorded a profit 2 years consecutively.

## MARKET INFORMATION ON CONTRACTOR DAILY RATES / SALARIES

ARG Search aims to be able to conduct talent mapping to keep you up to date with who's available in the IT market at the correct daily rates / salaries.

ARG Search realises that IT professionals are crucial to the success of any business and are high value commodities within the marketplace.

However you may find that as your organisation expands, or as your management and resource requirements will change.

## THE PROVISION OF CONTRACT STAFF



ARG Search has received official confirmation of financial backing from ABN AMRO for the provision of IT Contract staff. The facility is at a 1 million pound starting level.

### ABN AMRO – Brief general synopsis

- Operating Income – 7.794 billion Euros
- Profit – 689 million Euros
- Equity – 11.420 billion Euros

ABN AMRO Bank N.V. is a Dutch state-owned bank with headquarters in Amsterdam. It was re-established, in its current form in 2009, following the acquisition and break-up of the original ABN AMRO by a banking consortium consisting of Royal Bank of Scotland Group, Santander Group and Fortis. Following the collapse of Fortis, who acquired the Dutch business, it was nationalized by the Dutch government along with Fortis Bank Nederland.

ABN AMRO have agreed to fund 15 currencies and over 150 countries worldwide.

## AGREEING TERMS OF BUSINESS

Any terms regarding Compliance terms - contract terms of business, Contracts with the client, Contracts with the contractor, ARG Search and the contractor, invoicing, payment terms, legal issues and timesheets can be agreed on request for more information.

## CONCLUSION

ARG Search recognises the importance being able to attract prospective candidates for Big Four Companies.

As you are aware, branding is an extremely powerful tool, whether the company is a household name or a newcomer to the market. Either way it gets candidates interested and excited about their organisation.

ARG Search uses the most appropriate and professional techniques to enhance your brand and endeavour to ensure that your current and future employees comply with your policies.

ARG Search approaches all client projects, Contract or Permanent with a competitive nature and work to the highest professional level.

I hope this short introduction to ARG Search has been useful and if you require any further information please call or email me.

Thank You for your time.

Warm Regards  
Anna Gilford  
**Managing Director**

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